



TRIANGLE FASTENER CORPORATION
4661 Hinckley Ind. Pkwy.
Cleveland, OH 44109
Phone: 216.351.9933
Website: www.trianglefastener.com
Email: esabre@trianglefastener.com

"Fastening Systems and Solutions for Commercial Construction"

JOB POSTING

Position: Outside Sales
Reports To: Branch Manager
Location: Cleveland, OH
Wage: Negotiable

Triangle Fastener Corporation has been supplying the commercial construction industry since 1977. We offer high performance specialty products, and specialize in hard to find products. Our Cleveland Branch is currently seeking a dynamic individual for an outside sales position.

When you join the Triangle Fastener Team, you become a part of one of the most respected fastener companies in the USA. Our people are proud of their fastener knowledge and are committed to providing the best service available. This person offers solutions to the specialty construction.

Job Description:

As an outside sales person with the Triangle Fastener Team, you are responsible for growing sales profitably in an assigned geographical territory using a proprietary system calling on existing contacts and prospecting for new accounts.

Responsibilities:

- Attain sales and margin goals
- Develop relationships with key decision makers
- Call on existing accounts and prospect for new accounts
- Develop and implement plans for your sales territory growth
- Call on contractors in the roofing, metal building, drywall, acoustical

Qualifications:

- Experience selling to contractors, manufacturers, supply houses or commercial construction experience
- The ability to solve problems with an openness for new ideas
- The ability to communicate and work well with other employees
- Self-starter with an entrepreneurial spirit

Details:

Territory to include northeastern Ohio. Salary plus commission and full benefit package with company vehicle. If you meet these qualifications of the Outside Sales Representative, please submit your resume to esabre@trianglefastener.com