



TRIANGLE FASTENER CORPORATION
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"Fastening Systems and Solutions for Commercial Construction"

JOB POSTING

Date: March 20, 2017

Position: Outside Sales

Reports To: Branch Manager

Location: Indianapolis, IN

Wage: Negotiable

When you join the Triangle Fastener Corporation team, you become a part of one of the most respected fastener companies in the USA. Our sales people are proud of their fastener knowledge and are committed to providing the best service available. A Triangle Fastener Corporation sales person offers solutions to the specialty contractors' needs in commercial construction.

Job Description:

An outside sales person with Triangle Fastener Corporation is responsible for growing sales profitably in an assigned territory using a proprietary system. At Triangle Fastener Corporation we value our relationships with contractors and all sales people are encouraged to continually strive to develop relationships. As an outside sales person for Triangle Fastener Corporation you will cover a geographic territory consisting of existing accounts while prospecting for new customers.

Responsibilities:

- Attain sales and margin goals
- Develop relationships with key decision makers
- Call on existing accounts and prospect for new accounts in a geographic manner
- Develop and implement plans for your sales territory growth

Qualifications:

- The ability to solve problems with an openness for new ideas
- The ability to communicate and work well with other employees
- Self-starter with an entrepreneurial spirit
- Experience selling roofing, drywall, metal building and other specialty contractors is a plus

Details:

This is a full time position with a company vehicle, major medical and 401k. The compensation for this position will be salary plus commission.

If you meet these qualifications of the outside sales position please submit your resume to jobs9@trianglefastener.com