



TRIANGLE FASTENER CORPORATION
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"Fastening Systems and Solutions for Commercial Construction"

JOB POSTING

Date: September 25, 2018
Position: Outside Sales
Reports To: Branch Manager
Location: Birmingham, Alabama
Wage: Negotiable

Triangle Fastener is currently seeking a dynamic individual for an outside sales position in Birmingham!

When you join the Triangle Fastener Team, you become a part of one of the most respected fastener companies in the USA. Our people are proud of their fastener knowledge and are committed to providing the best service available. This person offers solutions to the specialty construction.

Job Description:

An outside sales person with the Triangle Fastener Team you are responsible for growing sales profitably in an assigned geographical territory using a proprietary system calling on existing contacts and prospecting for new accounts.

Responsibilities:

- Attain sales and margin goals
- Develop relationships with key decision makers
- Call on existing accounts and prospect for new accounts
- Develop and implement plans for your sales territory growth

Qualifications:

- Experience selling to contractors, manufacturers, supply houses or commercial construction experience
- The ability to solve problems with an openness for new ideas
- The ability to communicate and work well with other employees
- Self-starter with an entrepreneurial spirit

Details:

This is a full time position with a company car, major medical, and 401k.

If you meet these qualifications of the Outside Sales Representative please submit your resume to tfcsales@trianglefastener.com